

## **Commercial Banks**







Global Financial Sector

Domestic Economy | Trend Analysis

Government Debt: An Overview

Government Debt & The Banking Sector

Scheduled Banks | Five Years at A Glance

Local Banks Market Share: Deposit-wise

A Granular Look | Bank Wise

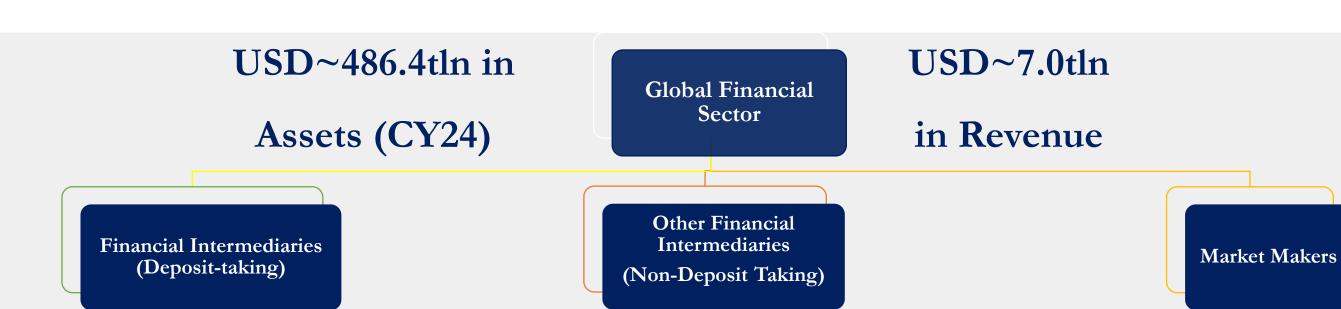
- Advances, Deposits, Profitability, CAR

Interest Rates & The Banking Spreads

Digital Banks
Regulatory Updates
Islamic Banking Overview
Rating Curve
Bibliography

#### How Big is the Global Financial Sector?





- Central Banks
- Commercial Banks
- Specialized Banks
- Microfinance Banks
- DFIs

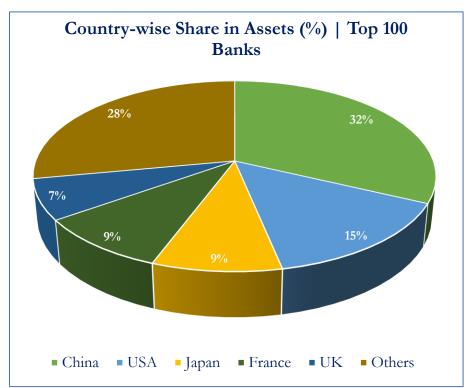
- Investment Banks
- Asset Management Companies
- Pension Funds
- Insurance Companies

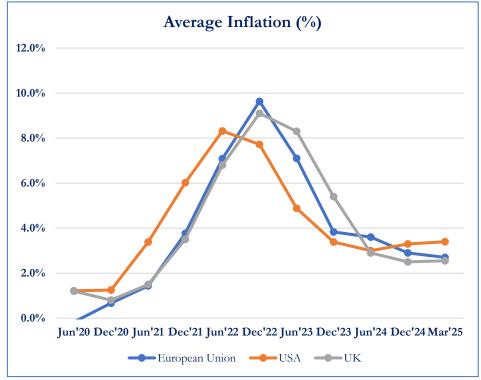
- Stock Exchange
- Brokerage Firms
- Primary Dealers

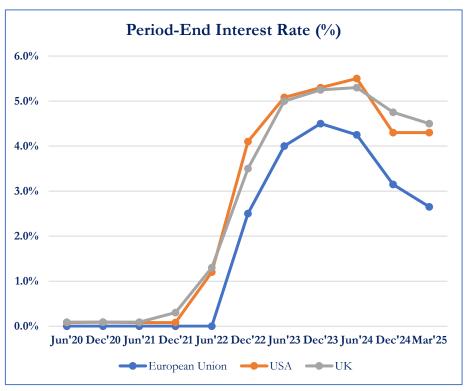
#### Global Banking At a Glance



- Global inflation and interest rate trends in the UK, USA, and EU reflect a delicate balancing act between curbing inflation and supporting slowing GDP growth. Global GDP growth is projected at ~2.8% for CY25 and ~3.0% for CY26 (CY24: ~3.3%) on the back of a negative supply shock to the global economy in the form of US-imposed trade tariffs and retaliatory measures by China. Average global inflation is set to clock in at ~4.3% in CY25 and ~3.6% in CY26 (CY24: ~5.7%).
- Recent monetary policy reviews show cautious easing in the UK and EU, while the U.S. Fed remains steady amid lingering inflation risks. As of Mar'25, average inflation in the EU, USA and UK stood at ~2.7%, ~3.4% and ~2.6%, whereas period-end interest rates recorded at ~2.7%, ~4.3% and ~4.5%, respectively. Persistent inflationary pressures in the USA result from rising goods prices, potentially due to tariffs.







#### Pakistan's Macroeconomy | A 5-Year Odyssey



Figures	in	PKR	bln,	unless	stated	otherwise
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Sector-wise Particulars	FY20	FY21	FY22	FY23	FY24	1HFY25
Real Sector						
GDP (Nominal)	44,747	52,254	63,287	89,955	105,741	54,358
GDP (Real)	34,587	36,582	38,839	38,775	39,734	20,173
Real GDP Growth (%)	-0.9	5.8	6.2	-0.2	2.5	1.50
LSM Growth (%)	-11.0	11.6	11.9	-10.3	-0.1	-1.80
Fiscal Sector						
Fiscal Deficit (% of GDP)	-7.1	-6.1	-7.9	-7.7	-6.8	-1.2
Government Debt	35,107	38,704	47,832	60,840	68,914	71,647
Local	23,283	26,625	31,085	38,809	47,160	49,883
Foreign	11,824	12,079	16,747	22,031	21,754	21,764
Government Debt (% of GDP)	78.5	74.1	75.6	76.4	65.2	
Monetary Sector						
Monetary Policy Rate (%) (Period-End)	7.0	7.0	13.8	22.0	22.0	13.0
Avg. Exchange Rate (PKR/USD)	158.4	160.5	191.9	247.7	283.2	278.2
Avg. Real Effective Exchange Rate (Index)	96.8	98.7	97.6	92.2	97.4	103.7
Avg. Headline Inflation (%)	10.7	8.9	21.3	29.4	23.9	7.30
External Sector (USD mln, unless otherw	rise stated)					
FX Reserves (SBP)	12,132.0	17,299.0	9,815.0	4,445.0	9,400.0	11,732.0
Remittances	23,132.0	29,450.0	31,279.0	27,332.0	30,251.0	20,850.0
Trade Balance	-21,109.0	-28,155.0	-48,385.0	-24,819.0	-22,177.0	-11,636.0
Current Account Balance	-4,449.0	-2,820.0	-17,481.0	-3,275.0	-2,072.0	1,160.0
Primary Balance (% of GDP)	-1.6	-1.2	-3.1	-1.0	0.9	2.9.

#### 9MFY25 Statistics

- GDP (Nominal): PKR~83,810bln
- GDP (Real): PKR~32,406bln
- LSM: -1.5%
- Fiscal Deficit: -2.4%
- Total Government Debt: PKR~73,688bln
- Policy Rate: 11.0%
- Average Exchange Rate: PKR~278.7/USD
- Average REER: ~101.7
- Avg. Headline Inflation: 5.40%
- Forex Reserves (SBP): USD~10,639mln
- Remittances: USD~28,029mln
- Trade Balance: USD~-18,728mln
- Current Account Balance: USD~1,868mln
- Primary Balance (% of GDP): ~2.8%

#### Real GDP Growth Projections | FY25

- 2.5%-3.5% YoY (SBP)
- 3.6% (GOP)
- 2.6% (IMF)
- 2.7% (WB)
- 2.5% (ADB)
- Provisional (PBS): 2.6%

PACRA Research | Commercial Banks, May'25

#### Pakistan's Macroeconomy | A 5-Year Odyssey



Figures in PKR bln, unless stated otherwise

Components	FY20	FY21	FY22	FY23	FY24	As of Apr'25
Currency in Circulation - M1 (A)	6,142	6,910	7,572	9,149	9,153	10,068
Other Deposits with SBP - M1 (B)	41	68	95	112	63	52
Total Deposits with Banks* (C)	14,725	17,320	19,935	22,262	26,666	26,878
Demand Deposits	12,665	15,351	17,759	20,002	24,076	24,632
Time Deposits	985	922	963	733	985	536
Residents Foreign Currency Deposits	1,075	1,046	1,213	1,527	1,605	1,710
Broad Money (M2) (A+B+C)	20,908	24,298	27,602	31,523	35,882	36,998
YoY Growth (%) M2	17.5%	16.2%	13.6%	14.2%	13.8	3.1%

<sup>\*</sup>Excluding inter-bank deposits, deposits of governments and foreign constituents.

## Government Debt | Overview



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Break-up of Total Debt Profile	CY21	% Share	CY22	% Share	CY23	% Share	CY24	% Share	As of Mar'25	% Share
Total Government Debt (E+D)	41,548	100%	51,059	100%	65,188	100%	71,647	100%	73,688	100%
Total Domestic Debt (A+B+C) (E)	26,752	64%	33,179	65%	42,588	65%	49,883	69%	51,518	70%
Long-term (A)	21,069	79%	26,913	81%	34,099	80%	41,106	82%	43,595	84%
G-Sec Securities	<u>16,405</u>	<u>100%</u>	22,946	<u>100%</u>	30,027	<u>100%</u>	<u>36,925</u>	<u>100%</u>	<u>39,619</u>	100%
PIBs	15,175	93%	20,301	88%	25,608	85%	31,216	85%	33,622	85%
GOP Ijara Sukuks	1,230	7%	2,645	12%	4,419	15%	5,709	16%	5,997	15%
Others	<u>4,664</u>	<u>100%</u>	<u>3,967</u>	<u>100%</u>	4,072	<u>100%</u>	<u>3,738</u>	<u>100%</u>	<u>3,811</u>	100%
Savings Scheme (Net of Prize Bonds)	3,465	74%	2,961	75%	2,742	67%	2,786	74%	2,861	75%
SBP's on-lending to GoP against SDRs Allocation	475	10%	475	12%	475	12%	475	12%	475	13%
Prize Bonds	372	8%	382	10%	383	9%	394	10%	401	11%
Others (Postal Life Insurance, GP Fund)	351	8%	149	4%	473	12%	83	2%	74	2%
Short-term (B)	5,644	21%	6,156	19%	8,370	20%	8,602	18%	7,860	15%
Market Treasury Bills	5,644	100%	6,156	100%	8,370	100%	8,602	100%	7,860	100%
Naya Pakistan Certificates (C)	39	0%	110	0%	119	0%	81	0%	63	0%
Total External Debt (D)	14,796	36%	17,880	35%	22,600	35%	21,764	31%	22,170	30%
Long Term	14,571	98%	17,724	99%	22,572	100%	21,454	99%	21,904	99%
Short Term	225	2%	156	1%	28	0%	310	1%	266	1.%

Banks' share in PIBs as of Mar'25: ~81.6%

Banks' share in MTBs as of Mar'25: ~58.3%

#### Government Debt and The Banking System



#### Local | Government Debt & Banks

Figures in PKR bln, unless stated otherwise

Government Debt Profile	CY21	% Share	CY22	% Share	CY23	% Share	CY24	% Share	As of Mar'25	% Share
<b>Total Government Debt</b>	41,547	100%	51,058	100%	65,195	100%	71,647	100%	73,688	100%
Domestic	26,751	64%	33,178	65%	42,594	65%	49,883	70%	51,518	69.9%
External	14,796	36%	17,880	35%	22,601	35%	21,764	30%	22,170	30.1%
Share of Banking Sector in Total Govt. Debt	13,376	32.2%	17,253	33.8%	24,279	37.2%	27,436	38.3%	27,562	37.4%
Domestic	13,376	50.0%	17,253	52.0%	24,279	57.0%	27,436	55.0%	27,562	53.5%



# Banking through a Lens

## Banking | Looking Back on the Years



Figures in PKR bln, unless stated otherwise

				rigures in PKK bill, unless	stated otherwise
Financial Position	CY20	CY21	CY22	CY23	CY24
Total Assets	24,145	28,902	34,127	43,889	50,862
Advances (Gross) *	9,023	10,505	12,268	12,428	16,038
Advances (Net)	8,099	9,852	11,525	11,550	14,965
Investments	11,542	13,864	17,313	24,931	28,383
Others	4,505	5,186	5,289	7,741	7,734
Liabilities	23,261	27,895	33,257	43,064	49,880
Borrowings from Financial Institutions	3,217	4,602	7,486	11,273	14,598
Deposits	18,182	21,171	22,778	28,225	30,741
Deposits with Financial Institutions	1,273	1,482	911	1,694	1,537
Deposits with Customers	16,909	19,689	21,866	26,532	29,204
Other Liabilities	1,862	2,122	2,993	3,566	4,541
Equity	1,715	1,803	1,923	2,531	3,053
Net Interest Income	796	791	1,094	1,718	1,919
Profit Before Tax (PBT)	385	446	643	1,171	1,276
Profit After Tax (PAT)	233	264	307	576	611
Capital Adequacy Ratio (CAR)	17.5%	15.4%	16.2%	19.3%	20.4%
Advance to Deposit Ratio (ADR)	50.9%	55.0%	53.9%	45.8%	51.0%
Current Account Saving Account (CASA)	71.7%	72.0%	76.0%	76.7%	79.0%
Return on Equity (ROE)	15.0%	14.0%	14.0%	22.2%	18.7%
Return on Asset (ROA)	1.8%	1.7%	1.8%	2.7%	2.7%
Drag on Equity	5.0%	4.0%	5.0%	4.1%	0.0%

**Note:** Data is reflective of 23 commercial banks. Gross Advances for CY20, Investments, Borrowings from Fis, Total Liabilities and Net Interest Income data are from SBP compendium.

#### Local Banks | The Race to the Top



0.6%

0.5%

	Extra Large Bar	nks (>10%)		Large Banks (5-	-10%)		Medium Banks (2	-5%)		Small Banks (<2%)	
S	r. Name	Market Share	Sr.	Name	Market Share	Sr.	Name	Market Share	Sr.	Name	Market Share
	Habib Bank Ltd.	13.3%	1	United Bank Ltd.	8.6%	1	Bank of Punjab	5.0%	1	Soneri Bank Ltd.	1.9%
	National Bank of Pakistan	11.9%	2	Meezan Bank Ltd.	7.9%	2	Askari Commercial Bank Ltd.	4.5%	2	JS Bank Ltd.	1.8%
			3	Bank Al Habib Ltd.	7.3%	3	Habib Metropolitan Ltd.	3.8%	3	Bank Islami	1.7%
			4	Bank Alfalah Ltd.	7.1%	4	Faysal Bank Ltd.	3.7%	4	Bank Of Khyber	1.1%
			5	Muslim Commercial Bank Ltd.	6.5%	5	Standard Chartered Bank Ltd.	2.7%	5	Dubai Islamic Bank Pakistan Ltd.	1.1%
			6	Allied Bank Ltd.	5.9%			-	6	Sindh Bank Pvt. Ltd	0.8%
									7	MCB Islamic Bank Ltd.	0.7%
									8	Al Baraka Bank Pakistan Ltd.	0.7%
									0	Bank Makramah Ltd.	0.69/

(formerly Summit)

Samba Bank

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#### Bank-wise Advances



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Extra I Banks	Large		Gross A	dvances		Growth (%)		NI	PLs		Iı	nfection	Ratio (%)			ADF	R (%)		N	Market S	Share (%)	
Sr.	Name	CY23	CY24	1QCY24	1QCY25	CY24	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY241	QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY2410	QCY25
1	HBL	1,760.3	2,381.0	1,674.6	1,878.3	35.3	94.3	100.3	95.3	99.4	5.4	4.2	5.7	5.3	45.5	58.2	40.8	44.8	14.2	14.8	13.9	13.4
2	NBP	1,631.0	1,673.0	1,476.0	1,567.8	2.6	220.0	269.0	223.0	221.9	13.5	16.1	15.1	14.2	44.4	43.3	43.1	40.3	13.1	10.4	12.3	11.2
	Total	3,391.3	4,054.0	3,150.6	3,446.0	18.9	314.3	369.3	318.3	321.3	9.4	10.1	10.4	9.7	44.9	50.7	42.0	42.6	27.3	25.3	26.2	24.6
Large	Banks		Gross A	dvances		Growth (%)		NI	PLs		Iı	nfection	Ratio (%)			ADF	R (%)		N	Market S	Share (%)	
Sr.	Name	CY23	CY24	1QCY24	1QCY25	CY24	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24 1	QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24 10	QCY25
1	UBL	717.1	1,565.0	693.6	1,099.4	118.2	105.5	116.0	106.8	3 162.1	15.0	7.0	15.0	15.0	31.0	59.0	28.0	32.0	6.0	10.0	6.0	8.0
2	Meezan	992.0	1,556.4	930.8	1,443.5	56.9	16.9	25.2	17.6	30.3	1.7	1.6	1.9	2.1	44.7	60.2	41.0	50.1	8.0	9.7	7.7	10.3
3	AL Habib	896.0	959.3	851.0	993.3	7.1	25.2	35.5	31.5	31.7	2.8	3.7	3.7	3.2	46.3	42.1	40.8	41.7	7.2	6.0	7.1	7.1
4	Alfalah	777.3	1,156.3	754.3	927.4	48.8	37.6	42.4	37.2	2 40.4	4.8	3.7	4.9	4.4	37.3	54.1	36.9	45.9	6.3	7.2	6.3	6.6
5	ABL	794.1	1,066.0	718.6	827.7	34.2	13.0	13.0	12.8	3 13.3	1.6	1.2	1.8	1.6	47.4	52.8	3 42.3	40.3	6.4	6.6	6.0	5.9
6	MCB	622.4	1,095.0	647.4	810.3	75.9	53.9	53.5	55.4	53.5	8.7	4.9	8.6	6.6	34.5	57.0	35.0	38.7	5.0	6.8	5.4	5.8
ר	Total .	4,799.0	7,397.9	4,595.8	6,101.8	56.9	252.2	285.6	261.4	331.3	5.7	3.8	6.0	5.4	40.1	54.2	37.3	41.5	38.6	46.1	38.2	43.5
Sub-To Extra I	Large	CY23	CY24	1QCY24	1QCY25	Growth CY24 (%)	CY23	CY24	1 <b>QC</b> Y24	1QCY25	CY23	CY24	1 <b>QC</b> Y24 1	QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24 10	QCY25
& Larg	e Banks	8,190	11,452	7,746	9,548	37.9	566.5	654.9	579.7	652.6	7.6	6.9	8.2	7.6	42.5	52.5	39.6	42.1	65.9	71.4	64.4	68.1

#### Bank-wise Advances



Figures in PKR bln, unless stated otherwise

																Figu	res in PKF	k bin, unie	ess stated (	otnerwise	Togetl	her. Creating Valu
Med	ium Banks		Gross A	Advances		Growth (%)		NP	Ls		Iı	nfection l	Ratio (%)			ADR	(%)		1	Market S	Share (%)	
Sr.	Name	CY23	CY24	1QCY24	1QCY25	CY24	CY23	CY24	1QCY24 1	QCY25	CY23	CY24	1QCY24 1C	QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24 1	IQCY25
1	BOP	849.5	827.4	761.7	819.5	-2.6	50.9	53.5	53.0	53.2	6.0	6.5	7.0	6.5	55.9	48.4	53.6	47.7	6.8	5.2	6.3	5.8
2	Askari	661.3	733.1	726.2	587.9	10.9	29.1	34.4	39.8	34.1	4.4	4.7	5.5	5.8	51.1	53.8	55.8	42.4	5.3	4.6	6.0	4.2
3	Faysal	600.8	675.0	602.8	683.7	12.3	23.1	24.3	23.2	23.2	3.8	3.6	3.8	3.4	59.0	64.6	57.4	61.4	4.8	4.2	5.0	4.9
4	Metro	438.6	503.8	461.1	630.4	14.9	19.8	25.2	21.1	25.3	4.5	5.0	4.6	4.0	43.3	54.3	42.4	62.3	3.5	3.1	3.8	4.5
5	Standard Chartered	240.8	190.4	232.5	244.5	-21.0	21.1	16.8	21.0	16.7	8.7	8.8	9.0	6.8	33.5	22.8	30.4	33.7	1.9	1.2	1.9	1.7
	Total	2791.1	2,929.6	2,784.3	2,966.0	2.9	143.9	154.3	158.0	152.5	5.5	5.7	6.0	5.3	48.6	48.8	47.9	49.5	22.5	18.3	23.2	21.2
Smal	l Banks		Gross	Advances	i	Growth (%)		NP	Ls		It	nfection I	Ratio (%)			ADR	(%)		1	Market S	share (%)	
Sr.	Name	CY23	<b>CY24</b>	1QCY24 1	QCY25	CY24	CY23	<b>CY24</b>	1QCY24 10	QCY25	CY23	CY24 1	IQCY24 1C	QCY25	CY23	CY24	1QCY24 1	1QCY25	CY23	CY24	1QCY24 1	IQCY25
1	Bank Islami	254.0	322.0	278.3	309.5	26.7	22.9	19.0	22.8	17.6	9.0	5.9	8.2	5.7	48.6	57.6	56.0	53.7	2.0	2.0	2.3	2.2
2	Soneri Bank	214.2	251.5	228.1	206.3	17.4	10.5	7.9	9.7	8.2	4.9	3.1	4.3	4.0	41.4	46.3	41.3	36.1	1.7	1.6	1.9	1.5
_ 3	JS Bank	213.8	247.7	208.8	215.7	15.9	16.2	21.3	16.8	21.6	7.6	8.6	8.1	10.0	44.0	47.2	40.6	40.4	1.7	1.5	1.7	1.5
4	DIB	261.8	224.5	259.2	251.3	-14.2	16.0	20.9	16.3	19.3	6.1	9.3	6.3	7.7	80.6	64.7	81.9	80.4	2.1	1.4	2.2	1.8
_ 5	Sindh	77.5	99.0	74.2	97.2	27.7	33.1	30.1	32.8	29.5	42.7	30.4	44.2	30.3	34.7	31.6	32.1	31.6	0.6	0.6	0.6	0.7
6	Bank of Khyber	109.7	159.6	110.3	81.1	45.5	13.3	13.3	13.7	13.2	12.1	8.3	12.4	16.2	37.9	57.5	34.0	24.0	0.9	1.0	0.9	0.6
7	Al Baraka Bar	<b>nk</b> 91.4	115.0	90.6	115.7	25.9	12.7	13.3	12.7	12.9	13.9	11.5	14.0	11.2	44.1	51.5	45.5	53.3	0.7	0.7	0.8	0.8
8	MCB Islamic	90.6	122.6	109.1	110.3	35.3	2.0	2.6	2.2	2.6	2.2	2.1	2.0	2.3	44.3	58.6	53.5	48.7	0.7	0.8	0.9	0.8
9	Bank Makramah	53.0	48.9	50.9	47.6	-7.7	36.3	34.2	34.8	34.1	68.5	70.0	68.4	71.6	33.7	26.3	32.0	27.6	0.4	0.3	0.4	0.3
10	Samba	80.7	66.1	80.0	64.7	-18.1	7.3	9.9	8.0	9.9	9.1	15.0	10.0	15.3	70.3	61.7	61.1	59.0	0.6	0.4	0.7	0.5
	Total	1,446.7	1,656.9	1,489.3	1499.4	15.4	170.3	172.5	169.8	168.7	17.6	16.4	17.8	17.4	48.0	50.3	47.8	45.5	11.6	10.3	12.4	10.7
		CY23	CY24	1QCY24	10CY25	CY24	CY23	CY2	4 10CY2	4 1QCY2	5 CY23	CY24	1QCY24	10CY25	6 CY23	CY24	1QCY24	10CY25	CY23	CY24	1QCY24	10CY25
Gran	d Total													_								_
		12,428.0	16,038.5	5 12,020.1	14,013.2	23.5	880	<b>98</b> 1	1.7 907.	5 973.	8 9.	.6 9.	0 10.1	9.5	5 45.4	4 51.0	0 43.8	3 44.8	25.0	25.0	25.0	25.0
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#### Banking Credit Exposure | A Bird's Eye View



Figures in PKR bln, unless stated otherwise

												o stated other wise
		(	CY22			C	Y23			C	Y24	
Sectors	Advances	NPLs	Infection (%)	Share in Total Advances (%)	Advances	NPLs	Infection (%)	Share in Total Advances (%)	Advances	NPLs	Infection (%)	Share in Total Advances (%)
Textile	2,016.0	164.0	8.1	16.0	2,044.0	182.0	8.9	15.6	2,532.0	175.0	6.9	15.0
Energy	1,621.0	85.0	5.3	13.0	1,767.0	83.0	4.7	13.5	1,741.0	77.0	4.4	10.3
Financial Sector	664.0	11.0	1.6	5.0	406.0	11.0	2.7	3.1	1,729.0	9.0	0.5	10.2
Agribusiness	1,079.0	60.0	5.6	9.0	1,030.0	66.0	6.4	7.9	1,680.0	60.0	3.6	9.9
Individuals	1,211.0	62.0	5.2	10.0	1,152.0	64	5.5	8.8	1,248.0	62.0	5.0	7.4
Pharma & Chemicals	507.0	16.0	3.2	4.0	435.0	17.0	3.8	3.3	591.0	19.0	3.2	3.5
Sugar	292.0	58.0	20.0	2.0	295.0	53.0	18.0	2.3	459.0	53.0	11.6	2.7
Cement	291.0	7.0	2.4	2.0	256.0	7.0	2.7	2.0	351.0	10.0	2.9	2.1
Insurance	4.0	0	1.5	0.0	4.0	0	0.0	0.0	266.0	0	0.0	1.6
Electronics	172	24	14.1	1.0	158.0	26.0	16.4	1.2	197.0	31.0	15.6	1.2
Automobile	232.0	18.0	7.7	2.0	191.0	19.0	9.9	1.5	195.0	22.0	11.1	1.2
Shoes & Leather Garments	53.0	6.0	11.2	0.0	50.0	6.0	11.7	0.4	41.0	2.0	6.1	0.2
Others	4,503.0	411.0	9.1	36.0	5,313.0	461.0	8.7	40.6	5,884.0	547.0	9.3	34.8
Total	12,645.0	922.0	7.3	100	13,100.0	994.0	7.6	100	16,914.0	1,068.0	6.3	100

## Measuring NPLs against Major Segments



Figures in PKR bln, unless stated otherwise Together. Creating Value.

										<u> </u>		
		C	Y22				CY23			CY	<b>724</b>	
Segment-wise   Banking Credit Exposure	Gross Advances	NPLs	Infection (%)	Share in Total Advances	Gross Advances	NPLs	Infection (%)	Share in Total Advances	Gross Advances	NPLs	Infection (%)	Share in Total Advances
Corporate Sector	9,022	717	8.0%	71%	8,878	779	8.8%	67.8%	12,305	756	6.1%	72.7%
Fixed Investments	3,909	360	9.2%	31%	3,845	398	10.4%	29.4%	4,636	368	7.9%	27.4%
Working Capital	3,356	248	7.4%	27%	3,108	275	8.8%	23.7%	5,567	273	4.9%	32.9%
Trade Finance	1,757	110	6.2%	14%	1,924	106	5.5%	14.7%	2,102	115	5.5%	12.4%
Commodity Financing	1,261	7	0.6%	10%	1,407	9	0.6%	10.7%	1,397	64	4.6%	8.3%
Wheat	59	2	2.7%	0%	70	1	2.0%	0.5%	909	51	5.6%	5.4%
Sugar	103	2	1.8%	1%	139	3	1.8%	1.1%	228	1	0.7%	1.3%
Cotton	955	0	0.0%	8%	1064	1	0.1%	8.1%	92	5	5.5%	0.5%
Rice	113	2	1.5%	1%	101	2	1.6%	0.8%	24	3	10.7%	0.1%
Others	31	2	6.6%	0%	33	3	7.7%	0.2%	145	4	2.5%	0.9%
Consumer Financing	896	32	3.6%	7%	815	34	4.2%	6.2%	891	38	4.3%	5.3%
(i) Auto Loans	333	5	1.4%	3%	247	5	1.8%	1.9%	243	5	1.9%	1.4%
(ii) Mortgage Loans	220	11	4.9%	2%	212	12	5.7%	1.6%	208	14	6.8%	1.2%
(iii) Credit Cards	86	2	2.6%	1%	108	2	1.5%	0.8%	141	2	1.7%	0.8%
(iv) Consumer Durables	1	0	8.1%	0%	2	0	0.0%	0.0%	2	0	22.0%	0.0%
(v) Other Personal Loans	256	15	5.7%	2%	247	16	6.4%	1.9%	298	17	5.6%	1.8%
SMEs	533	75	14.1%	4%	538	76	14.1%	4.1%	678	122	18.0%	4.0%
Working Capital	353	55	15.6%	3%	345	53	15.4%	2.6%	368	56	15.2%	2.2%
Fixed Investments	140	14	10.0%	1%	162	17	10.5%	1.2%	266	50	18.7%	1.6%
Trade Finance	39	5	14.1%	0%	31	6	17.7%	0.2%	44	17	38.0%	0.3%
Agriculture	449	56	12.4%	4%	502	60	11.9%	3.8%	578	57	9.8%	3.4%
Staff Loans	243	3	1.1%	2%	303	3	0.9%	2.3%	366	3	1.0%	2.2%
Others	242	34	14.0%	2%	658	34	5.2%	5.0%	699	27	3.9%	4.1%
Total	12,645	924	7.3%	100%	13,100	994	7.6%	100%	16,914	1,068	6.3%	100%

#### **Deposits** Overview



Figures in PKR bln, unless stated otherwise

Particulars	CY20	CY21	CY22	CY23	CY24
Deposits	18,182	21,171	22,778	28,225	30,741
Growth in Deposits	16.2%	16.4%	7.6%	23.9%	8.9%
PKR Depreciation	3.0%	11.0%	10.7%	36.8%	0.5%
Average Inflation	10.7%	8.9%	11.4%	29.7%	13.1%
Average Policy Rate	7.0%	9.75%	16.0%	22.0%	13.0%
CASA Average (%)	72.0%	72.0%	74.0%	77.0%	79.0%
Deposits by Type	CY20	CY21	CY22	CY23	CY24
Customer Deposits	16,909	19,689	21,866	26,532	29,204
Financial Institutions	1,273	1,482	911	1,694	1,537
Total	18,182	21,171	22,778	28,225	30,741
Deposit by Currency	CY20	CY21	CY22	CY23	CY24
Local Currency	16,923	19,923	21,452	26,439	28,860
Foreign Currency	1,259	1,248	1,326	1,786	1,881
Total	18,182	21,171	22,778	28,225	30,741

#### Bank-wise **Deposits**



Figures in PKR bln, unless stated otherwise

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Extra l Banks	Large		Total D	eposits		Growth		CA	(%)			SA	(%)			CASA	A (%)		1	Market S	hare (%)	
Sr.	Name	CY23	CY24	1QCY24	1QCY25	CY24	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24 1	QCY25	CY23	CY24	1QCY24 1	QCY25	CY23	CY24	1QCY24 1C	QCY25
1	HBL	3,870.0	4,091.0	4,105.0	4,188.0	5.7	33.3	35.9	33.3	37.7	47.3	47.1	49.0	45.7	80.6	83.0	82.3	83.4	13.7	13.3	14.3	13.0
2	NBP	3,674.0	3,866.0	3,424.0	3,891.0	5.2	51.3	51.9	51.3	28.2	25.1	29.1	27.0	29.7	76.4	80.9	78.3	57.9	13.0	12.6	11.9	12.1
Total	/Average	7,544.0	7,957.0	7,529.0	8,079.0	5.5	42.3	43.9	42.3	33.0	36.2	38.1	38.0	37.7	78.5	82.0	80.3	70.7	26.7	25.9	26.2	25.1
Large	Banks		Total D	eposits		Growth		CA	(%)			SA	(%)			CASA	A (%)		1	Market S	hare (%)	
Sr.	Name	CY23	CY24	1QCY24	1QCY25	CY24	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1 <b>QCY</b> 24 1	QCY25	CY23	CY24	1QCY241	QCY25	CY23	CY24	1QCY24 10	QCY25
1	UBL	2,351.0	2,640.0	2,469.0	3,395.0	12.3	47.6	57.8	49.1	54.1	39.5	33.7	36.9	34.2	87.1	91.5	86.0	88.3	8.3	8.6	8.6	10.5
2	Meezan	2,217.0	2,585.0	2,270.0	2,880.0	16.6	48.3	46.7	46.8	48.2	39.8	45.5	41.7	44.3	88.2	92.2	88.6	92.5	7.9	8.4	7.9	8.9
3	AL Habib	1,934.0	2,279.0	2,088.0	2,380.0	17.8	34.3	34.3	34.9	35.9	36.5	41.5	35.9	41.3	70.7	75.7	70.8	77.2	6.9	7.4	7.3	7.4
4	Alfalah	2,085.0	2,137.0	2,043.0	2,019.0	2.5	37.9	38.2	38.3	42.3	31.4	38.9	30.2	34.3	69.3	77.1	68.6	76.6	7.4	7.0	7.1	6.3
5	ABL	1,677.0	2,018.0	1,699.0	2,052.0	20.4	40.3	36.4	38.7	36.4	42.8	47.5	45.1	47.6	83.1	83.9	83.7	84.0	5.9	6.6	5.9	6.4
6	MCB	1,805.0	1,922.0	1,851.0	2,092.0	6.5	45.4	47.1	45.6	48.8	48.6	48.1	48.9	45.1	94.0	95.3	94.5	93.9	6.4	6.3	6.5	6.5
Total	/Average	12,069.0	13,581.0	12,420.0	14,818.0	12.7	42.3	43.4	42.2	44.3	39.8	42.5	39.8	41.1	82.1	86.0	82.0	85.4	42.8	44.2	43.3	46.0
Sub-To	otal/	CY23	CY24	1QCY24	1QCY25	CY24	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24 1	QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24 10	QCY25
Averag		19,613.0	21,538.0	19,949.0	22,897.0	9.1	42.3	43.7	42.3	38.6	38.0	40.3	38.9	39.4	80.3	84.0	81.2	78.0	34.7	35.1	34.8	35.5

## Bank-wise **Deposits**

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Medium	Banks		Total De	eposits		Growth (%)		CA	(%)			SA	(%)			CASA	A (%)			Market S	hare (%)	
Sr.	Name	CY23	CY24	1QCY24	1QCY25	CY24	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25
1	BOP	1,521.0	1,710.0	1,421.0	1,718.0	12.5	17.2	20.7	17.2	18.6	45.1	40.6	48.0	41.0	62.3	61.3	65.2	59.6	5.4	5.6	5.0	5.3
2	Askari	1,293.0	1,364.0	1,301.0	1,388.0	5.5	27.3	28.4	27.2	27.7	56.6	61.3	57.0	60.5	83.9	89.7	84.1	88.2	4.6	4.4	4.5	4.3
3	Faysal	1,018.0	1,044.0	1,050.0	1,113.0	2.6	30.9	38.0	33.0	41.2	43.0	46.4	44.1	45.9	73.8	84.4	77.1	87.1	3.6	3.4	3.7	3.5
4	Metro	1,012.0	927.0	1,087.0	1,011.0	-8.4	36.9	43.7	34.4	39.6	36.6	34.8	36.9	38.9	73.5	78.5	71.4	78.5	3.6	3.0	3.8	3.1
5	Standard Chartered	720.0	836.0	765.0	726.0	16.1	50.2	47.8	51.5	53.5	46.4	48.6	44.4	41.4	96.6	96.4	95.9	94.8	2.5	2.7	2.7	2.3
Total	/Average	5,564.0	5,881.0	5,624.0	5,956.0	5.6	32.5	35.7	32.7	36.1	45.5	46.3	46.1	45.5	78.0	82.1	78.7	81.6	19.7	19.2	19.6	18.5
Small B	anks		Total D	eposits		Growth (%)		CA	(%)			SA	(%)			CASA	A (%)			Market S	hare (%)	
Sr.	Name	CY23	CY24	1QCY24	1QCY25	CY24	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25
1	Bank Islami	523.0	559.0	497.0	577.0	7.0	34.8	37.1	32.8	36.4	24.9	27.6	24.6	26.8	59.7	64.7	57.4	63.2	1.9	1.8	1.7	1.8
2	Soneri Bank	518.0	543.0	552.0	571.0	4.9	26.2	27.4	26.7	28.6	48.8	51.8	48.7	50.7	75.0	79.2	75.4	79.4	1.8	1.8	1.9	1.8
3	JS Bank	486.0	525.0	514.0	534.0	8.0	28.9	33.2	27.5	29.3	28.2	32.9	34.1	36.1	57.1	66.1	61.6	65.4	1.7	1.7	1.8	1.7
4	DIB	325.0	347.0	316.0	312.0	6.8	28.4	28.0	28.3	26.2	47.4	51.0	49.4	50.4	75.8	79.0	77.7	76.7	1.2	1.1	1.1	1.0
5	Sindh	224.0	313.0	231.0	308.0	39.9	25.9	24.9	28.3	26.6	57.3	57.6	57.0	56.4	83.3	82.5	85.3	83.0	0.8	1.0	0.8	1.0
6	Bank of Khyber	289.0	278.0	324.0	339.0	-4.0	16.8	21.6	15.9	17.9	47.2	49.0	50.8	49.3	64.0	70.6	66.7	67.2	1.0	0.9	1.1	1.1
7	Al Baraka Bank	207.0	223.0	199.0	217.0	7.7	26.9	25.0	25.5	26.2	40.8	51.6	43.9	53.2	67.8	76.5	69.4	79.4	0.7	0.7	0.7	0.7
8	MCB Islamic	204.0	209.0	204.0	227.0	2.3	27.6	28.7	25.8	31.0	43.1	48.0	46.2	46.7	70.7	76.7	71.9	77.8	0.7	0.7	0.7	0.7
9	Bank Makramah	157.0	186.0	159.0	172.0	18.5	28.9	22.4	25.6	20.5	56.5	66.4	61.3	71.3	85.4	88.7	86.9	91.8	0.6	0.6	0.6	0.5
10	Samba	115.0	107.0	131.0	110.0	-6.6	22.2	19.8	20.7	21.5	21.8	22.6	19.0	27.6	43.9	42.5	39.7	49.1	0.4	0.3	0.5	0.3
Tota	l/Average	3,048.0	3,290.0	3,127.0	3,366.0	8.4	26.7	26.8	25.7	26.4	41.6	45.9	43.5	46.9	68.3	72.7	69.2	73.3	10.8	10.7	10.9	10.4
Grand		CY23	CY24	1QCY24	1QCY25	Growth (%) CY24	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25
Total/A	verage	28,225.0	30,709.0	28,700.0	32,219.0	8.1	35.9	37.5	35.7	34.9	40.8	43.2	41.8	42.8	76.7	80.7	77.6 I		25.0 esearch	25.0 Comme		25.0 ks, May'25

#### Bank-wise **Profitability**



Figures in PKR bln, unless stated otherwise

Extra L Banks	arge	]	Profit Be	efore Tax			Taxa	tion			Profit A	fter Tax		Ef	fective T	ax Rate (	0%)		ROE	E (%)	
Sr.	Name	CY23	CY24	1QCY24	IQCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	IQCY25
1	HBL	112.0	119.0	30.0	34.0	55.0	62.0	15.0	19.0	57.0	57.0	15.0	15.0	49.1	47.9	50.8	56.1	17.0	15.1	17.3	15.5
2	NBP	101.0	57.0	21.0	46.0	49.0	30.0	10.0	25.0	52.0	27.0	11.0	21.0	48.8	52.6	5 49.3	53.5	13.6	5.9	11.1	19.5
Total	/Average	213.0	176.0	51.0	80.0	104.0	92.0	26.0	44.0	109.0	84.0	25.0	36.0	49.0	52.3	50.2	54.6	15.3	10.5	14.2	17.5
Large H	Banks	]	Profit Be	fore Tax			Taxa	ition			Profit A	fter Tax		Ef	fective T	ax Rate (	0%)		ROE	E (%)	
Sr.	Name	CY23	CY24	1QCY24	IQCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	IQCY25
1	UBL	108.0	150.0	30.0	75.0	55.0	70.0	15.0	40.0	53.0	81.0	16.0	36.0	50.8	46.4	48.9	52.7	21.1	25.5	25.8	41.1
2	Meezan	169.0	222.0	53.0	48.0	85.0	121.0	28.0	26.0	84.0	102.0	25.0	22.0	50.1	54.3	3 52.1	54.5	45.7	41.1	52.2	35.7
3	AL Habib	71.0	84.0	19.0	21.0	36.0	44.0	9.0	10.0	35.0	40.0	10.0	10.0	50.3	52.5	5 47.8	50.4	27.9	26.2	31.6	26.7
4	Alfalah	78.0	83.0	20.0	15.0	42.0	45.0	10.0	8.0	36.0	38.0	10.0	7.0	53.4	53.9	49.7	54.2	26.4	21.5	28.3	15.7
5	ABL	86.0	88.0	22.0	17.0	45.0	45.0	11.0	9.0	41.0	43.0	11.0	8.0	52.6	51.0	) 49.0	52.6	20.9	18.4	21.7	13.8
6	MCB	125.0	118.0	33.0	29.0	66.0	61.0	16.0	16.0	60.0	58.0	17.0	14.0	52.4	51.3	3 48.9	52.9	25.8	21.3	28.6	20.1
Total/ Average	e	<b>638</b> .0	<b>746</b> .0	<b>177</b> .0	<b>206</b> .0	<b>328</b> .0	<b>385</b> .0	<b>88.</b> 0	<b>206</b> .0	<b>310</b> .0	<b>361</b> .0	<b>89</b> .0	<b>97</b> .0	51.4	51.6	5 49.9	53.1	28.0	25.7	31.4	25.5
Sub-To	tal/	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	IQCY25
Average	e	851.0	922.0	228.0	287.0	432.0	477.0	114.0	250.0	418.0	445.0	114.0	133.0	33.5	34.6	33.4	53.8	14.4	12.1	15.2	14.3

#### Bank-wise **Profitability**



Figures in PKR bln, unless stated otherwise

																Figures in	PKR bln, 1	unless stat	ed otherv	vise Toget	her. Creating Valu
Medium	n Banks	Profit	t Before	Гах			Taxation	n		P	rofit Afte	er Tax		Effe	ective Ta	x Rate (%	(o)		ROE	(%)	
Sr.	Name CY2	23 CY2	4 1QCY	Y24 1QCY	25 CY2	23 CY	724 1Q	CY24 1QC	CY25 C	Y23 C	Y24 10	QCY24 10	QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	IQCY25
1	BOP	21.0	25.0	4.0	4.0 10	) 1	1	2 2	2	11.0	13.0	2.0	2.0	46.6	45.6	51.3	55.1	14.0	14.5	9.2	8.2
2	Askari	42.0	<b>15.</b> 0	7.0	5.0 21	. 2	3	4 8	3	21.0	21.0	4.0	7.0	49.0	52.8	49.4	53.2	22.1	17.3	16.0	23.2
3	Faysal	41.0	50.0	12.0 1	1.0 21	. 2	7	6	5	20.0	23.0	7.0	5.0	51.6	54.2	47.8	54.1	22.2	21.3	28.9	19.2
4	Metro	52.0	53.0	12.0 1	3.0 28	3 2	8	6	7	24.0	25.0	6.0	6.0	53.1	53.1	49.0	53.3	26.1	21.4	25.3	21.1
5	Standard Chartered	89.0 10	01.0	25.0 1	7.0 47	5	5	13	)	43.0	46.0	11.0	8.0	52.2	54.2	54.6	53.1	44.3	39.1	47.3	30.9
Total	24	46.0 27	73.0	60.0	0.0 120	6 14	15	<b>31</b> 3	2	120.0	128.0	29.0	28.0	51.3	53.0	51.2	53.5	25.8	22.7	25.4	20.5
Small Ba	anks		Profit Be	efore Tax			Tax	ation			Profit .	After Tax		E	ffective '	Tax Rate (	(%)		ROE	E (%)	
Sr.	Name	CY23	CY24	1QCY24 1	IQCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY2	5 CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	IQCY25
1	Bank Islami	21.0	26.0	6.0	5.0	9	14	3	3	11.0	12.	0 3.0	3.	0 46.2	53.6	49.0	52.4	30.3	24.5	34.3	23.0
2	Soneri Bank	12.0	13.0	4.0	3.0	6	7	2	2	6.0	6.	0 2.0	1.	0 50.8	53.3	50.5	65.6	21.2	19.2	26.2	15.7
3	JS Bank	9.0	6.0	4.0	3.0	4	4	2	1	4.0	3.	0 2.0	1.	0 49.1	55.3	54.1	52.9	10.7	6.5	16.8	11.6
4	DIB	14.0	14.0	5.0	5.0	7	8	2	3	7.0	7.	0 2.0	2.	0 52.1	53.4	49.1	53.2	18.1	14.8	24.6	19.0
5	Sindh	1.0	3.0	1.0	0.3	-2	0	0	0	2.0	3.	0 0.3	0.	1 -229.6%	-10.8	48.9	52.5	8.8	9.5	4.3	1.6
6	Bank of Khyber	7.0	8.0	2.0	3.0	3	5	1	2	3.0	4.	0 1.0	2.	0 48.1%	55.6	49.0	52.9	17.1	16.5	17.2	31.3
7	Al Baraka Bank	6.0	8.0	2.0	2.0	3	4	1	1	3.0	4.	0 1.0	1.	0 49.3%	51.9	48.4	53.1	17.0	18.7	21.0	16.7
8	MCB Islamic	11.0	9.0	2.0	1.0	5	5	1	1	5.0	4.	0 1.0	1.	0 51.2%	53.4	49.0	53.3	23.4	16.3	20.1	9.5
9	Bank Makramah	-7.0	-7.0	-1.0	-1.0	-2	-2	0	0	-5.0	-5.	0 -1.0	-1.	0 28.0%	28.2	25.7	-19.5	41.5	28.7	21.9	17.3
10	Samba	2.0	2.0	1.0	0.0	1	1	0	0	1.0	1.	0 0.4	0.	2 43.7%	54.9	48.9	53.0	7.5	4.1	8.7	3.8
Total		74.0	81.0	24.0	23.0	36	44	12	13	38.0	37.	0 12	10.	0 48.9%	54.0	51.0	57.0	19.6	15.9	19.5	15.0
0 1 1 1		CY23	CY24 1	IQCY24 10	QCY25	CY23	CY24	1QCY24 1	QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	1QCY25	CY23	CY24	1QCY24	IQCY25
Grand To	otal/ Average	1,171.0	1,275.0	312.0	370.0	595.0	665.0	157.0	199.0	576.0	611.0	155.0	171.0	50.1	52.	7 50.6	54.5	22.2	18.7	22.6	19.6

## CAR | Adequately Cushioned Banks

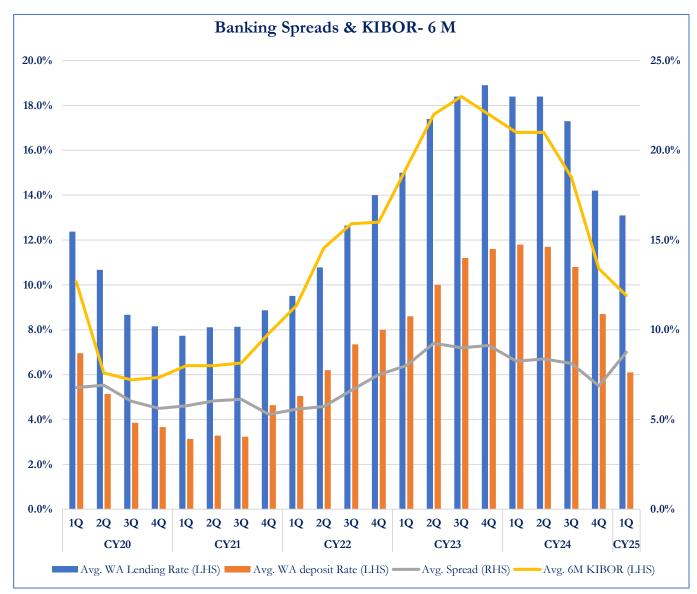


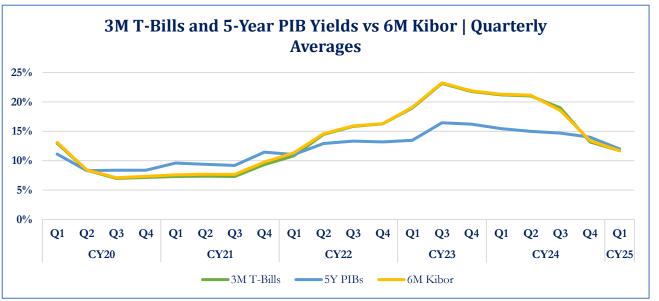
	CAR (%)	CY23	CY24	1QCY25
Extra I	Large Banks		·	
1	HBL	17.3%	18.2%	18.5%
2	NBP	25.5%	27.8%	28.4%
Averag	e	21.4%	23.0%	23.5%
Large	Banks			
1	UBL	16.6%	20.3%	21.2%
2	Meezan	22.4%	20.4%	23.2%
3	Bank Al Habib	15.8%	17.9%	17.2%
4	Alfalah	16.7%	18.0%	17.6%
5	ABL	26.2%	26.7%	29.4%
6	MCB	20.4%	19.4%	19.1%
Averag	e	19.7%	20.4%	21.3%

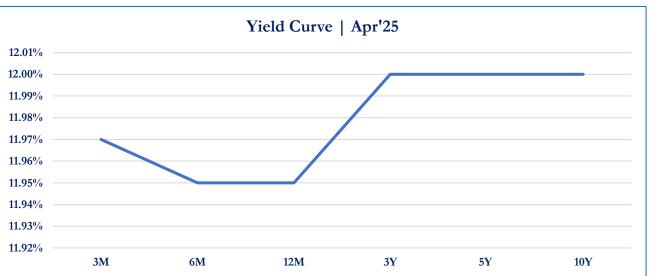
	CAR (%)	CY23	CY24	1QCY25
Med	lium Banks			
1	BOP	18.4%	17.9%	16.9%
2	Askari	18.4%	21.4%	21.7%
3	Faysal	17.5%	16.5%	16.6%
4	Metro	18.3%	19.3%	16.6%
5	Standard Chartered	20.1%	23.5%	19.0%
Aver	rage	18.5%	19.7%	18.1%
Sma	ll Banks			
1	Bank Islami	23.8%	24.1%	22.9%
2	Soneri Bank	18.4%	17.7%	15.3%
3	JS Bank	12.5%	13.2%	13.2%
4	DIB	18.0%	22.2%	22.6%
5	Sindh	16.2%	21.4%	20.0%
6	Bank of Khyber	18.3%	17.8%	18.6%
7	Al Baraka Bank	19.3%	20.3%	19.5%
8	MCB Islamic	23.8%	20.5%	18.4%
9	Bank Makramah	-90.3%	-90.4%	-112.2%
10	Samba	21.3%	23.8%	24.7%
Aver	rage	8.1%	9.1%	6.3%
	rall Banking Sector CAR uding Bank Makramah)	19.3%	20.4%	20.0%

#### Where Interest Rates Come into Play











## Digital Banking

#### **Brief** Introduction



#### What is a Digital Bank?

- A full-fledged Digital Bank is a financial institution that offers financial services through a digital platform.
- The SBP defines it as a bank which offers all kinds of financial products and services primarily through digital platforms or electronic channels instead of physical branches.

#### Types of Digital Banks

- i. Challenger/ New Banks have full banking licenses and are direct competitors of the traditional banks offering the same services as traditional banks. Essentially, they are fintechs with banking licenses. Examples include TymeBank, Monzo Bank Ltd., Nubank and Revolut.
- i. Neobanks do not have a banking license, but partner with financial institutions to offer bank licensed services. Typically, neobanks still require customers to have an account at an existing licensed bank. They are completely digital banks that have no physical presence and reach out to customers via mobile apps and web platforms. Examples include WeBank and Chime.
- through the parent company's license. Beta banks are often set up as a way to enter new markets, offering limited services to a targeted consumer base. They are targeted at the techsavvy, millennial customer segment, as well as to provide best-in-class innovative banking services. Examples include YONO and Hello bank!.













#### Pakistan's Digital Financial Services Landscape



Market Part	ticipants (No.)		Payment	t Networks (No.)		Channel U	sers & Instrumer	nts (mln)
Type	End-Dec'23	End-Dec'24	Type	End-Dec'23	End-Dec'24	Type	End-Dec'23	End-Dec'24
Banks	33	32	Branches of Banks & MFBs	18,178	19,110	Internet Banking Users	10.8	13.3
Microfinance Banks – MFBs	11	12	ATMs	18,117	19,519	Mobile Banking Users	16.3	21.0
Payment System Operators/ Service Providers – PSOs/PSPs	5	5	CDMs/CCDMs <sup>2</sup>	529	753	Call Center/ IVR Banking Users	39.2	42.1
Electronic Money Institutions – EMIs	5	5	Point-of-Sale (POS) Machines	121,789	151,646	BB Mobile App Users	67.2	64.3
Branchless Banking Service Providers – BBs	16	16	Registered E- Commerce Merchants (Banks/MFBs)	7,630	8,932	Payment Cards <sup>3</sup>	59.2	56.4
PRISM Participants <sup>1</sup>	59	59	Branchless Banking Agents	649,683	703,972	E-Wallets	2.7	4.7

<sup>&</sup>lt;sup>1</sup>This includes 46 Banks/MFBs (Islamic banking windows counted separately), 9 DFIs, and 4 Non-Banks or Special Participants

<sup>&</sup>lt;sup>2</sup>CDMs: Cash Deposit Machine | CCDMs Cash & Cheque Deposit Machine (some have facility of withdrawal in addition to deposit).

<sup>&</sup>lt;sup>3</sup>Payment Cards issued by Banks, MFBs, EMIs and BBs.

#### Digital Retail Banks | Application Process



- Regulatory Framework Applicable: Sections 27 and 41 of the Banking Companies Ordinance, 1962.
- As of Jan'25, out of the five licensed Digital Retail Banks, Easypaisa Digital Bank (formerly Telenor Microfinance Bank Limited) received commercial approval from SBP to commence regular digital banking operations. Meanwhile, Mashreq Bank was granted a restricted pilot license by SBP in Feb'25.
- The remaining three—HugoBank Limited, KT Bank Pakistan Limited, and Raqqami Islamic Digital Bank Limited—are currently at the In-Principle Approval (IPA) stage, as illustrated below.

Application/ Documentation

No-Objection Certificate (NOC)

In-Principle Approval (IPA) Operational Readiness

Pilot Stage under Restricted License Commencement of Commercial Operations

- Incorporation as public listed company with the SECP.
- Apply for IPA within 06 months of NOC issuance.
- Validity: 12 months from period of issuance.
- Validity Extension: 02 months, subject to applicant's request/ rationale.

- Application for restricted license during IPA validity period.
- Meeting all IPA as well as MCR requirements.
- Placement with SBP of a security deposit at least equivalent to the deposit cap.
- Enforceable and executable bank guarantee submitted by sponsor covering a reasonable period.

- Duration: 03 months (for pilot stage).
- The restricted license shall be nonrenewable and valid for a fixed term not exceeding 09 months from date of issuance.
- In case of unsatisfactory conclusion of pilot stage, a DRB may apply for a second restricted license.
- Duration of second license: 06 months.
- DRB shall remain subject to Regulation 06 (stated later)

- Application for the license within stipulated time as per restricted license.
- After meeting all SBP requirements, DRB shall initiate commercial operations (Transition Phase).
- DRB shall remain subject to Regulation 07 (stated later)





#### What's New on the Local Banking Front



Particulars	Updates
ADR Taxation	• The additional tax based on ADR of banks was introduced in the Finance Bill, 2021, and was applicable for the tax year 2024. The additional tax was 10.0% above the normal income tax, if ADR remained between ~40.0% to ~50.0% and 16.0% if ADR remained below `40.0%. Later, towards End-Dec'24, the Federal Government removed this additional taxation.
Islamic Banking	■ <b>IFPD Circular No. 09 of 2024:</b> Islamic Banking Institutions (IBIs) shall pay profit on their PKR saving deposits (excluding deposits of financial institutions, public sector enterprises and public limited companies) equivalent to at least 75% of the weighted average gross yield of all pools of an IBI. This calculation will exclude pools associated with Shariah-compliant standing ceiling facilities and open market operations. Previously, this requirement used to be ~50% for IBIs.
Changes in Conventional Banking	<ul> <li>BPRD Circular No. 05 of 2024: The Minimum Profit Rate requirement specified vide above above-referred circulars shall not be applicable on the deposits of financial institutions, public sector enterprises and public limited companies.</li> <li>The above instructions shall be effective from January 01, 2025.</li> </ul>

## Islamic Banking | An Overview

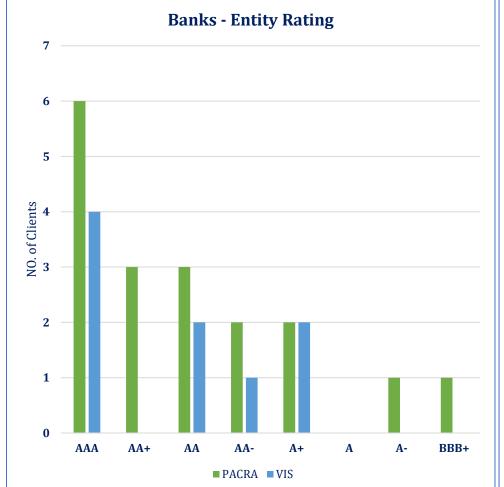


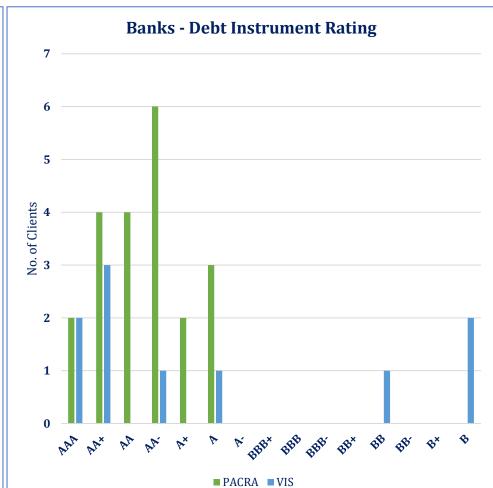
Figures in PKR bln, unless stated otherwise

		CY21			CY22			CY23			CY24	
Financial Position	Banks	Islamic Window	Total									
Total Assets	3,027	2,549	5,576	3,942	3,286	7,229	5,985	3,009	8,994	7,258	3,812	11,070
Cash & Balances with Treasury & Other Banks	279	181	459	254	174	428	425	186	612	471	253	724
Financing - Net	1,358	1,239	2,597	1,623	1,490	3,113	2,188	1,147	3,335	2,884	1,153	4,037
Investments – Net	940	912	1,852	1,749	1,302	3,052	2,853	1,382	4,235	3,310	1,677	4,988
Other Assets	450	217	668	316	320	636	495	287	812	277	422	699
Total Liabilities	2,868	2,389	5,257	3,737	3,064	6,802	5,596	2,742	8,338	6,764	3,430	10,194
Deposits And Other Accounts	2,359	1,852	4,211	2,759	2,401	5,161	4,495	2,254	6,749	4,968	2,937	7,905
Other Liabilities	509	537	1,046	978	663	1,641	1,101	488	1,589	321	189	511
	CY21				CY22			CY23			CY24	
Financial Performance	Banks	Islamic Window	Total									
Net Mark-Up Income	103	75	177	179	133	311	398	184	582	982	511	1,492
Net Mark-Up Income After Provision	99	70	168	168	129	296	378	180	558	461	239	700
Total Non - Markup Income	23	9	31	29	15	43	45	13	58	59	20	78
Total Income	122	79	199	197	144	339	423	193	616	520	258	779
Total Non-Markup Expenses	63	42	105	83	66	149	158	64	222	199	83	282
Profit/ (Loss) Before Tax	59	37	94	114	78	190	265	129	394	322	175	497
Profit/ (Loss) After Tax	35	29	62	59	55	112	131	95	226	149	124	273

## Local | Rating Chart







Pakistan   Sovereign Rating			
Date	S&P	Moody's	Fitch
15-Apr-25			В-
28-Aug-24		Caa2	
30-July-24	CCC+		
29-July-24			CCC+
27-Feb-24		Caa3	
28-Feb-23		Caa3	
14-Feb-23			CCC-
22-Dec-22	CCC+		
21-Oct-22			CCC+
7-Oct-22		Caa1	
2-Aug-22			В-
30-Jul-22	B-		
3-Jun-22		В3	

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#### Research Team

Ayesha Wajih | Assistant Manager Research | <a href="mailto:ayesha.wajih@pacra.com">ayesha.wajih@pacra.com</a>
Muhammad Shahryar Butt | Associate Research Analyst | <a href="mailto:shahryar.butt@pacra.com">shahryar.butt@pacra.com</a>









+92 42 3586 9504

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